

## **Recruited position: (Senior) Consultant**

**About:** The China Macro Group (CMG) is a specialized European management consulting and research firm with presence in Zurich, Munich, and Beijing. It provides original, fact-based, and calibrated China policy and market analysis to advise European corporate, investment, and public sectors on China strategies, cooperation concepts, and negotiations.

**Working location:** Beijing, Munich, or remote upon agreement (only based in Europe or Asia/China time zones).

**Your role and added value:** Joining as a (Senior) Consultant is the most senior entry point with CMG, requiring relevant prior management experience in professional service, corporate, or investment sectors. This role aims to strengthen CMG's managerial and strategic bandwidth with regard to business, people, and product development, as well as leadership of client assignments – effective incentives are discussed and tailored on an individual basis.

### **What you bring:**

- Relevant academic background in fields such as economics, finance, business, politics, IR, policy or law
- A minimum of 5-10 years of relevant working experience in management consulting, corporate strategy, or government affairs functions; or other public or private sector business roles with a significant share of leadership and exposure to analyzing, or responding to policy and market developments in China
- Thorough understanding of the Chinese policy and regulatory context, including structures, relevant actors, processes, and current developments with relevance for foreign businesses and governments
- Deep understanding of the European business and government context and actors, as well as their evolving recalibration of opportunities versus challenges when it comes to their engagement in and with China. Relevant networks among CMG's target groups are a strong plus
- Strategic thinking, outstanding analytical, conceptual, and problem-solving skills, as well as experience and ability to effectively lead a team of analysts/associates in a fast-paced and often virtual environment
- Professional service mindset, creativity, can-do attitude, personal resourcefulness, team player, cross-cultural awareness, and agility to adapt to ever-changing market and client needs
- Highest level of professional ethics and ability to inspire trust in client communication and interaction
- Proficiency in or native-level Mandarin and English – German, French and/or Italian are strong pluses

### **Application document (1 PDF)**

- Motivation letter (max. 1 page) and CV unified in **one PDF**

**Working permit:** for Chinese/non-Schengen nationals with an interest in working in Munich or the EU zone, CMG can support the application process for the work permit. Please submit your materials and queries to:

[mherrmann@chinamacro.ch](mailto:mherrmann@chinamacro.ch)

